A5100-1

STATISTICAL RELEASE

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

November 13, 1991

TO: STATISTICAL CORRESPONDENTS

Industry Consensus Projections
1991, 1992, 1993, 1994, and 1995

Attached are the results of GAMA's survey of the five year concensus projections.

Your participation in this survey was greatly appreciated.

Debbie Celayir
Manager of Market Statistics

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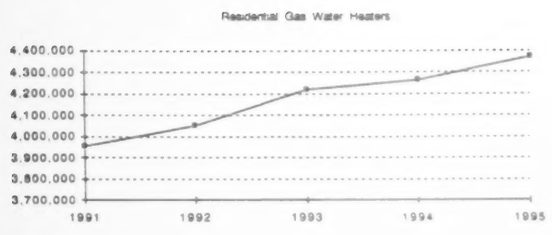
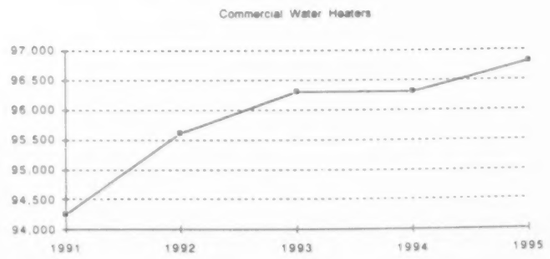
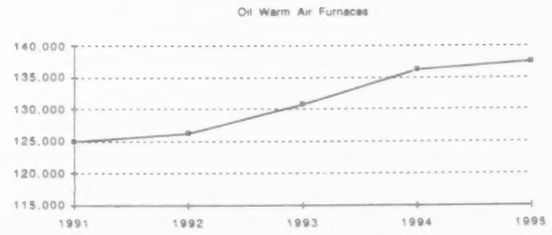
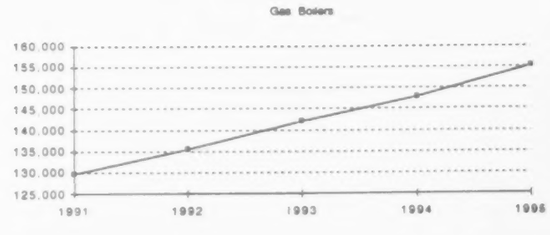
INDUSTRY SHIPMENT PROJECTIONS
CALENDAR YEARS 1991,1992,1993,1994,1995

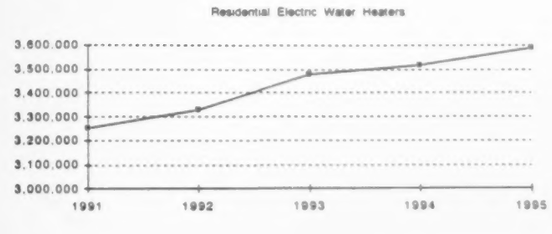
	1991			1992			1993			1994			1995		
	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW
WATER HEATERS															
Residential Gas Automatic Storage Water Heaters	3,954,300	4,000,000	3,900,000	4,050,500	4,153,300	4,000,000	4,219,300	4,453,600	4,100,000	4,266,700	4,468,700	4,192,000	4,371,600	4,702,100	4,276,000
Residential Electric Automatic Storage Water Heaters	3,253,800	3,600,000	3,100,000	3,329,100	3,600,000	3,200,000	3,479,600	3,780,000	3,247,000	3,515,600	3,816,000	3,279,000	3,591,200	3,852,000	3,312,000
Commercial Gas Water Heaters	94,300	94,500	94,000	95,600	96,800	94,400	96,300	98,200	94,300	96,300	98,300	94,200	96,800	99,400	94,100
FURNACES															
Gas Warm Air Furnaces	1,942,400	2,000,000	1,824,000	2,023,300	2,140,000	1,850,000	2,102,800	2,200,000	1,950,000	2,171,900	2,262,000	1,945,000	2,244,400	2,400,000	2,060,000
Oil Furnaces	124,900	140,000	109,400	126,300	140,000	112,000	130,800	150,000	121,000	136,200	160,000	123,000	137,500	167,500	121,000
Electric Warm Air Furnaces	287,700	325,000	258,000	305,700	325,000	272,000	320,000	350,000	280,000	338,000	380,000	296,000	350,000	400,000	300,000
BOILERS															
Gas Boilers	129,800	173,500	100,000	135,600	193,000	103,000	142,100	214,000	108,000	147,800	234,000	111,400	155,300	243,000	113,171
Oil Boilers	81,600	98,000	64,300	82,300	102,000	63,300	84,700	110,000	63,800	85,600	112,000	63,200	86,900	113,000	63,800
DIRECT HEATING EQUIPMENT															
Gas Residential Wall Furnaces (Vented & Direct Vent)	134,600	134,600	134,600	140,000	140,000	140,000	142,500	142,500	142,500	143,000	143,000	143,000	145,000	145,000	145,000
Room Heaters (Vented & Unvented)	233,400	250,000	216,800	262,500	275,000	250,000	272,500	275,000	270,000	275,000	275,000	275,000	300,000	300,000	300,000
Floor Furnaces	16,000	16,000	16,000	16,500	16,500	16,500	16,800	16,800	16,800	17,000	17,000	17,000	17,000	17,000	17,000
UNIT HEATERS & DUCT FURNACES															
Gas Unit Heaters	132,100	145,000	122,500	133,700	150,000	125,000	143,200	160,000	127,500	150,300	165,000	130,000	150,300	160,000	132,500
Gas Duct Furnaces	14,000	15,500	13,100	14,400	16,500	12,900	15,200	17,000	14,000	16,100	18,000	14,500	16,200	17,500	15,000

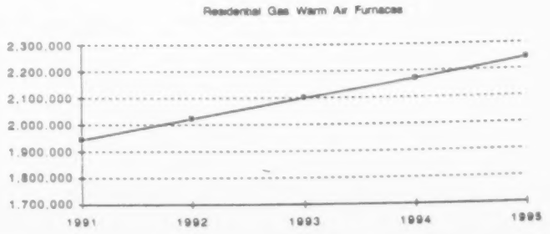


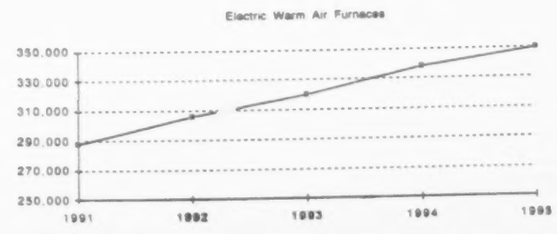


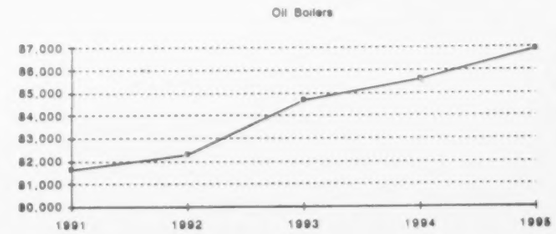




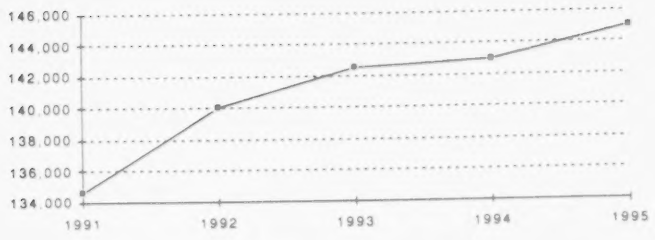




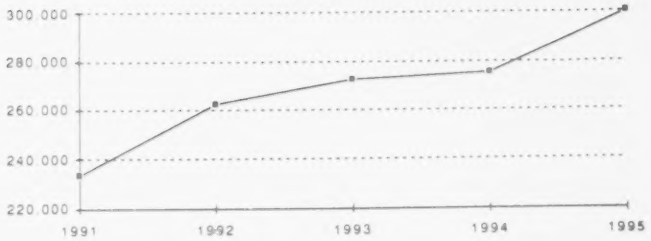




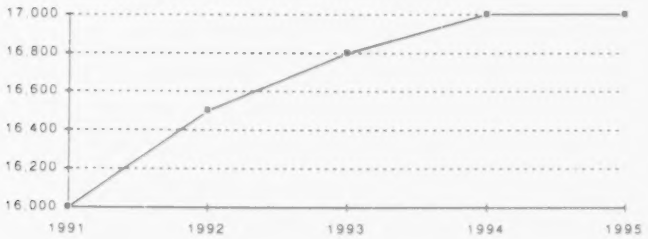
Vented and Direct Vent Wall Furnaces



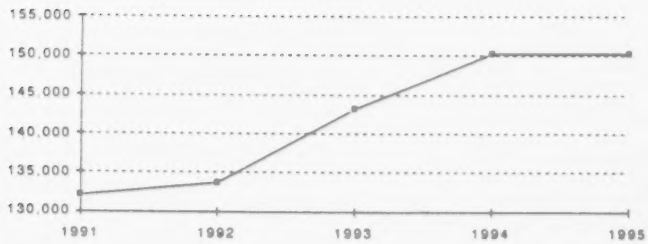
Vented and Unvented Room Heaters



Floor Furnaces



Unit Heaters



Duct Furnaces